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## REQUEST FOR EXPRESSIONS OF INTEREST

### APPOINTMENT OF TRANSACTION ADVISORS TO THE PUBLIC PRIVATE PARTINERSHIP COMMISSION

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#### 1. Introduction

The Public Private Partnership Commission (PPPC) was established in December 2011, through the enactment of the Public- Private Partnership Act, Cap. 46:07, Laws of Malawi (the PPP Act), to facilitate private sector participation in infrastructure development in Malawi through public- private partnership (PPP) arrangements. The PPPC is also mandated to facilitate divestiture of state-owned enterprises through various divestiture modes as stipulated in the PPP Act. In implementing these PPP and divestiture transactions, there is need to undertake comprehensive PPP feasibility studies to determine viability for each project. Feasibility studies further determine market appetite for each project, based on risk profile of the project, before procurement of investors.

The PPPC therefore wishes to recruit Transaction Advisors to undertake PPP feasibility studies for potential PPP projects as proposed by the Government through its implementation agencies.

#### 2. Scope of Work

The scope of work for the Advisors shall include, but not limited to the following tasks: -

- (a) To determine the technical, legal, financial and environmental feasibility of undertaking each project through a PPP arrangement. The task will culminate into a detailed feasibility report which will determine the viability of the project as a PPP project. If found to be viable, the feasibility report shall make a recommendation on the appropriate PPP option to be employed and the optimal risk allocation structure, for each project. At this stage, the Advisor shall further be required to produce draft PPP Agreement for consideration by the PPPC, based on the recommended PPP options and the proposed risk allocation structure for each project.;
- (b) To support the PPPC in the procurement of Private Investors.

The Transaction Advisor(s) is / are required to carry out the feasibility study for the following proposed PPP Projects-

- Judiciary Complex, housing courts and chambers for judicial officers. The courts and the chambers being considered are for the Supreme Court of Appeal, all branches of the High Court as well as the Magistrates' Courts. The Complex shall also include administration blocks for the various courts mentioned above.
- One- Stop Trade Center, housing the Malawi Investment and Trade Center and other ancillary offices )
- National Herbarium & Botanic Gardens (NHBG) based in Zomba, Lilongwe and Mzuzu

### 3. Required Profile of the Advisors

The Advisor must demonstrate to have capacity to execute the detailed tasks. The Advisor must demonstrate to have the following skills mix and experience within its ranks: -

- (a) PPP Structuring;
- (b) Project finance and risk analysis;
- (c) PPP Legal due diligence and drafting of PPP Contracts ;
- (d) Technical expertise in real property development projects like Architects, Engineers, Environmentalists etc

All experts must have not less than 10 years' experience in their respective field, 5 of which should be in investment portfolio

### 4. Invitation

The PPPC now wishes to invite interested and qualifying firms to submit their Expression of Interest for the provision of Transaction Advisory Services. Submissions can be done through electronic transmission or through hard copies of which one original and five copies will be required. Submissions should clearly be marked "**Expression of Interest for the Provision of Transaction Advisory Services.**" The Expressions of Interest should be submitted before or on **19<sup>th</sup> February 2021** to:

The Chairman  
Internal Procurement and Disposal Committee  
Public Private Partnership Commission  
2<sup>nd</sup> Floor Livingstone Towers  
Glyn Jones Road  
P O Box 937  
Blantyre  
**MALAWI.**

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