



PublicPrivate
Partnership
Commission

**REQUEST FOR EXPRESSIONS OF INTEREST
(CONSULTING SERVICES – INDIVIDUAL SELECTION)
RE-ADVERTISED**

COUNTRY : MALAWI
NAME OF PROJECT : THE DIGITAL MALAWI PROGRAM PHASE I:
DIGITAL FOUNDATIONS PROJECT
CREDIT No. : 60500MW
ASSIGNMENT TITLE : PROVISION OF ADVISORY SERVICES FOR
THE IMPLEMENTATION OF A GOVERNMENT
DATA HOSTING SOLUTIONS
REFERENCE No. : MW-PPPC-158411-CS-INDV

The Government of Malawi has received financing from the World Bank toward the cost of the implementation of a new ICT Project “**Digital Malawi Program Phase I: Digital foundations Project**” and intends to apply part of the proceeds for consulting services of an advisor in the implementation of the a Data Hosting Solution (Data Centre).

The rising demand for ICT increases the need for reliable and efficient Data Centres. There is a growing shortage of available Data Centre space for Ministries, Departments and Agencies (MDAs). Data Centre footprints are not consolidated, and operations are not optimized, as such, failing to efficiently deliver in today’s digital world. The Government of Malawi, through the Department of e-Government is operationalising a Digital Government Strategy which calls for the creation of a consolidated shared government Data Centre of at least Tier III level as classified by the TIA-942 standard to be shared among all MDAs to ensure long-term, full-time service

The main objective of the assignment is to support the Government of Malawi and specifically the Department of e-Government with the introduction and implementation of a government Data Centre with a Network Operating Centre (NOC) as part of the on-going Digital Government Transformation. The consultant will conduct a detailed feasibility study and provide related advisory services to facilitate the government’s acquisition of Data Centre solution.

The estimated level of effort for the assignment is within 180man days for the duration of thirty six (36) months.

The detailed Terms of Reference (TORs) for the assignment can be found at the following website: www.pppc.mw/procuremnt or can also be obtained upon request at the address given below.

The Public Private Partnership Commission (PPPC) now invites eligible qualifying Individual Consultants to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required relevant experience to perform the Services. The shortlisting criteria are:

1. University degree in information systems, computer engineering, telecommunication, electrical/electronic engineering or equivalent. A professional qualification, certifications, in Data Centre technology would be an added advantage.
2. Demonstrable experience in setting up of Data Centres or carrying out Data Centre feasibility studies (covering both technical and financial aspects) for at least three transactions. Prior work experience in Africa or less developed countries is an added advantage.
3. Demonstrate at least a basic knowledge and understanding of both capital and operating costs of modern Data Centres gained through implementation of such transactions. Also demonstrate knowledge of Data Centre infrastructure (such as power, cabling, cooling, access controls, hands on experience very important etc.)
4. Demonstrate an understanding of the required institutional, human and financial resources in the operating environment to support successful operations of Data Centres. Some knowledge of shared platforms (postmodern enterprise resource planning) would be an added advantage.
5. Knowledge on life cycle management of Data Centre infrastructure environments including architecture, deployments and operations and also demonstrate ability to lead multi-million-dollar projects involving design and/or the implementation of Data Centres.

The attention of interested Consultants is drawn to Section III, paragraphs, 3.14, 3.16, and 3.17 of the World Bank's "Procurement Regulations for IPF Borrowers" July 2016 Revised November 2017 and August 2018 ("Procurement Regulations"), setting forth the World Bank's policy on conflict of interest.

Consultants will be selected in accordance with the Individual Selection method set out in the Procurement Regulations.

Further information can be obtained at the address below during office hours, that is, 08:00 to 4:30 hours.

Expressions of interest must be delivered in a written form to the address below (in person, or by mail, or by fax, or by e-mail) by 2:00pm local time on Wednesday 4th March 2020.

Attn: The Chairman
Internal Procurement and Disposal Committee
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