



PUBLIC NOTICE ON CAR PARK AUTOMATION AND MANAGEMENT SERVICES CONTRACT FOR BLANTYRE CITY COUNCIL (E-TICKETING)

1. INTRODUCTION

The Public Private Partnership Commission (the “Commission”), is a government institution established under the Public Private Partnership Act and mandated to facilitate infrastructure development in Malawi through Public Private Partnership arrangements. The Commission was approached by Blantyre City Council (the “Council”) to facilitate procurement of a private investor to provide a Professional Car Park Automation and Management Service in Blantyre and Limbe. The Commission jointly worked with the Council in developing the concept into a PPP bankable project for purposes of procuring an investor willing to invest in the project on a Build -Operate and Transfer basis. The projected investment amount by the investor is US\$2,033,000.00 with a contract period of 10 years. The project leverages on private finance in which the investor shall invest and recoup the investment through user fees over the contract period before transferring the facility back to the Council for free. It is expected that the Project will assist in-

- (a) reducing traffic congestion in Blantyre CBD area;
- (b) enhancing transparency and accountability with regard to revenue collection;
- (c) increasing revenue base for the Council;
- (d) creation of job opportunities

The project scope includes Blantyre Market Carpark, Mibawa Minibus Terminal, Old Blantyre Bus Stands, Chilobwe Minibus Terminal Limbe

Minibus Terminal, Limbe Market Car Park and Limbe Bus Depot.

2. PROCUREMENT PROCESS

A Request for Proposal for the Provision of the Automated Car Park and Management Services was placed in the Daily Times Newspaper twice; on 15th and on 20th May, 2019. It was also placed in The Nation Newspaper on 17th May, 2019 and on 5th June, 2019. The deadline for submission of bids was 12th June, 2019 but was later extended to 20th June upon request by some potential bidders.

By the closing date and time, two proposals were received from Web Tribe Limited of Kenya and National Integrated Technologies Limited (NITEL) of Malawi in a joint venture with KAPS Limited of Kenya.

Bid opening took place on 20th June, 2019.

The bids were evaluated by a Committee which comprised officers from the Commission and the Council. At the end of the evaluation process, WebTribe bid was found to be technically and financially responsive to the requirements of the Project and the bidder was offered the contract. The attendant PPP Contract was developed by the Commission, vetted and approved by the Ministry of Justice and the Government Contracting Unit as a matter of procedural requirements applicable in the public sector.

The Contract was signed on 6th October, 2020 at Mt Soche Hotel in Blantyre, having secured all necessary approvals and having complied with all relevant legal requirements.

3. Current Status

The Commission, the Council and the Investor are in the process of finalizing all contractual requirements that should enable the Investor commence construction.

This is a massive opportunity for the public to access quality car park

services in partnership with the private sector, in addition to job creation, which inevitably comes with such projects. On its part, the Council will be able to own the facility for free after the 10-year contract period while benefiting from revenue sharing with the Investor throughout the contract period. The Commission strives to live up to its vision of becoming a premier partner of choice in delivering world class infrastructure and quality life for all.

For further information or clarification, please contact:

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