



THE DIGITAL MALAWI PROGRAM PHASE I: DIGITAL FOUNDATIONS PROJECT

CREDIT NUMBER: 60500MW

PROJECT NUMBER: P160533

Request for Quotation

**SUPPLY AND DELIVERY OF A 4X4 DOUBLE CABIN
MOTOR VEHICLE**

**11TH MARCH 2020
MW-PPPC-148625-GO-RFQ**

Section A – Request for Quotations



To: Interested Bidders

Date: 11th March 2020

The Procuring and Disposing Entity named above invites you to submit your quotation for the goods described herein. Partial Quotations may be rejected, and the Purchaser reserves the right to award a contract for selected items only. Any resulting order shall be subject to the Government of Malawi General Conditions of Contract for Local Purchase Orders (available on request) except where modified by this Request for Quotations.

SECTION A: QUOTATION REQUIREMENTS:

1) Description of Supply and Delivery

Supply and delivery of a 4x4 double cabin motor vehicle with a canopy as described in Section C

2) Quotation prices should be based on:

for goods supplied from within Malawi; EXW – insured and delivered to Blantyre

or for goods supplied from outside of Malawi; DDP to Blantyre

3) The delivery period required is within eight weeks from date of order.

4) Quotations must be valid for sixty (60) days from the date for receipt given below.

5) The warranty/guarantee offered shall be: Full warranty of minimum of thirty-six (36) months or 100,000 kilometres whichever comes first

6) Quotations and supporting documents as specified in Section B must be marked with the Procurement Number given above and indicate your acceptance of the terms and conditions.

7) Quotations must be received, in sealed envelopes, no later than: 14:00 Hours Local Time on 24th March 2020

8) Quotations must be returned to:

The Chairman

Internal Procurement and Disposal Committee

The Public Private Partnership Commission

P.O. Box 937

BLANTYRE

9) The attached Schedule of Requirements at Section C, details the items to be purchased. You are requested to quote your delivered price for these items by completing and returning Sections B and C.

10) Quotations that are responsive, qualified and technically compliant will be ranked according to price. Award of contract will be made to the lowest priced quotation by item or by total through the issue of a Local Purchase Order.

11) The personnel of the Purchaser and the Supplier should adhere to the highest ethical standards, both during the selection process and throughout the execution of the contract. In

pursuance of this principle, they should abstain at all times from corruption or fraudulent practices. Corruption and fraudulent practices are defined as follows:

- (i) "Corrupt practice" means the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence the action of a public official in the selection process or in contract execution;
- (ii) "Fraudulent practice" means a misrepresentation or omission of facts in order to influence a selection process or the execution of a contract;
- (iii) "Collusive practices" means a scheme or arrangement between two or more suppliers with or without the knowledge of the Borrower, designed to establish prices at artificial, noncompetitive levels;
- (iv) Adherence to World Bank Anti-Corruption guidelines attached in Annexure C

12) The Procuring and Disposal Entity will reject a proposal for award if it determines that the Supplier recommended for award has, directly or through an agent, engaged in corrupt, fraudulent, collusive or coercive practices in competing for the contract in question

Signed: _____ Name: Judith Mponda

Title/Position: Director; Finance and Administration

For and on behalf of the Purchaser

Attachment to Section A – Fraud and Corruption

(Attachment to Section A shall not be modified)

1. Purpose

1.1 The Bank's Anti-Corruption Guidelines and this annex apply with respect to procurement under Bank Investment Project Financing operations.

2. Requirements

2.1 The Bank requires that Borrowers (including beneficiaries of Bank financing); bidders, consultants, contractors and suppliers; any sub-contractors, sub-consultants, service providers or suppliers; any agents (whether declared or not); and any of their personnel, observe the highest standard of ethics during the procurement process, selection and contract execution of Bank-financed contracts, and refrain from Fraud and Corruption.

2.2 To this end, the Bank:

- a. Defines, for the purposes of this provision, the terms set forth below as follows:
 - i. "corrupt practice" is the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence improperly the actions of another party;
 - ii. "fraudulent practice" is any act or omission, including misrepresentation, that knowingly or recklessly misleads, or attempts to mislead, a party to obtain financial or other benefit or to avoid an obligation;
 - iii. "collusive practice" is an arrangement between two or more parties designed to achieve an improper purpose, including to influence improperly the actions of another party;
 - iv. "coercive practice" is impairing or harming, or threatening to impair or harm, directly or indirectly, any party or the property of the party to influence improperly the actions of a party;
 - v. "obstructive practice" is:
 - (a) deliberately destroying, falsifying, altering, or concealing of evidence material to the investigation or making false statements to investigators in order to materially impede a Bank investigation into allegations of a corrupt, fraudulent, coercive, or collusive practice; and/or threatening, harassing, or intimidating any party to prevent it from disclosing its knowledge of matters relevant to the investigation or from pursuing the investigation; or
 - (b) acts intended to materially impede the exercise of the Bank's inspection and audit rights provided for under paragraph 2.2 e. below.
- b. Rejects a proposal for award if the Bank determines that the firm or individual recommended for award, any of its personnel, or its agents, or its sub-consultants, sub-contractors, service providers, suppliers and/ or their employees, has, directly or indirectly, engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices in competing for the contract in question;
- c. In addition to the legal remedies set out in the relevant Legal Agreement, may take other appropriate actions, including declaring misprocurement, if the Bank determines at any time that representatives of the Borrower or of a recipient of

any part of the proceeds of the loan engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices during the procurement process, selection and/or execution of the contract in question, without the Borrower having taken timely and appropriate action satisfactory to the Bank to address such practices when they occur, including by failing to inform the Bank in a timely manner at the time they knew of the practices;

- d. Pursuant to the Bank's Anti- Corruption Guidelines, and in accordance with the Bank's prevailing sanctions policies and procedures, may sanction a firm or individual, either indefinitely or for a stated period of time, including by publicly declaring such firm or individual ineligible (i) to be awarded or otherwise benefit from a Bank-financed contract, financially or in any other manner;¹ (ii) to be a nominated² sub-contractor, consultant, manufacturer or supplier, or service provider of an otherwise eligible firm being awarded a Bank-financed contract; and (iii) to receive the proceeds of any loan made by the Bank or otherwise to participate further in the preparation or implementation of any Bank-financed project;
- e. Requires that a clause be included in bidding/request for proposals documents and in contracts financed by a Bank loan, requiring (i) bidders, consultants, contractors, and suppliers, and their sub-contractors, sub-consultants, service providers, suppliers, agents personnel, permit the Bank to inspect³ all accounts, records and other documents relating to the submission of bids and contract performance, and to have them audited by auditors appointed by the Bank.

¹ For the avoidance of doubt, a sanctioned party's ineligibility to be awarded a contract shall include, without limitation, (i) applying for pre-qualification, expressing interest in a consultancy, and bidding, either directly or as a nominated sub-contractor, nominated consultant, nominated manufacturer or supplier, or nominated service provider, in respect of such contract, and (ii) entering into an addendum or amendment introducing a material modification to any existing contract.

² A nominated sub-contractor, nominated consultant, nominated manufacturer or supplier, or nominated service provider (different names are used depending on the particular bidding document) is one which has been: (i) included by the bidder in its pre-qualification application or bid because it brings specific and critical experience and know-how that allow the bidder to meet the qualification requirements for the particular bid; or (ii) appointed by the Borrower.

³ Inspections in this context usually are investigative (i.e., forensic) in nature. They involve fact-finding activities undertaken by the Bank or persons appointed by the Bank to address specific matters related to investigations/audits, such as evaluating the veracity of an allegation of possible Fraud and Corruption, through the appropriate mechanisms. Such activity includes but is not limited to: accessing and examining a firm's or individual's financial records and information, and making copies thereof as relevant; accessing and examining any other documents, data and information (whether in hard copy or electronic format) deemed relevant for the investigation/audit, and making copies thereof as relevant; interviewing staff and other relevant individuals; performing physical inspections and site visits; and obtaining third party verification of information.

SECTION B: QUOTATION SUBMISSION SHEET

- 1) Currency of Quotation: Malawi Kwacha
- 2) Delivery period offered: days/weeks/months from date of Purchase Order.
- 3) The validity period of this Quotation is: days from the date for receipt of Quotations.
- 4) Warranty period (where applicable):..... months.
- 5) We attach the following documents:
 - i. Section C of the Request for Quotations completed and signed;
 - ii. A copy of our Trading Licence,
 - iii. A copy of our Annual Tax Clearance Certificate (for the last Financial Year),
 - iv. A list of recent Government contracts performed,
 - v. *[Insert any other documentation required by the Procuring Entity].*
- 6) We confirm that our quotation is based on the terms and conditions stated in your Request for Quotations referenced above, and that any resulting contract will be subject to the Government of Malawi General Conditions of Contract for Local Purchase Orders.
- 7) We confirm that the prices quoted are fixed and firm for the duration of the validity period and will not be subject to revision or variation.

Authorised By:

Signature: _____ Name: _____

Position: _____ Date: _____
(DD/MM/YY)

Authorised for and on behalf of:

Company: _____

Address:
.....

If any additional documentation is attached to your quotation, a signature and authorisation at Section B and Section C is still required as confirmation that the terms and conditions of this RFQ prevail over any attachments. If the Quotation is not authorised in Section B and Section C, the quotation may be rejected.

SECTION C: SCHEDULE OF REQUIREMENTS (TO BE PRICED BY BIDDER)

Lot No	Description of Goods (Attach detailed specification if necessary)	Unit of Measure	Quantity	Delivered Unit Price Kwacha	Delivered Total Price Kwacha
1	Supply and delivery of a 4x4 double cabin motor vehicle with Canopy	Each	1		
Total					

The following attachments are appended to clarify the Description of Goods:

Authorised By:

Signature: _____ Name: _____

Position: _____ Date: _____

(DD/MM/YY)

Authorised for and on behalf of:

Company: _____

Appendix A – Technical Requirements

Item No.	Technical Specification of items required including applicable standards	Mandatory	Compliance of specification offered
<i>A</i>	<i>B</i>	<i>C</i>	<i>D</i>
1	<p>General The vehicle must be a double cabin pickup, factory new and of recent/current model when supplied, strongly built, suitable for carriage of goods and personnel and be engineered for rough road conditions and tropical conditions</p>	M	
2	<p>CAB</p> <ul style="list-style-type: none"> 4 door double cabin pick-up 5 seats including driver and front passenger seats Inertia seat belts fitted for driver and all passengers 3 rear passenger seats Dual windscreen wipers Chrome door handles Manual single zone air conditioning system Power door locks Interior lighting provision Interior rear view mirror 		
3	Ground clearance of not less than 230mm	M	
4	<p>Engine Within the range of 2500cc to 3000cc turbo Diesel</p>	M	
5	<p>Transmission 6 Speed Forward Transmission (Manual) plus Reverse</p> <p>4x4 drive train with electronic shift on the fly (ESOF)</p>		
6	Steering should be Right Hand Drive (RHD) and power assisted		
7	<p>Safety and Security</p> <ul style="list-style-type: none"> Standard Tailgate Airbags – Driver/Passenger, front seats side/dual curtain 4-Wheel Anti-Lock Braking System (ABS) Front disc/rear drum brakes 		
8	Tyre size should be 265/65R17	M	
9	<p>Fuel Tank</p> <ul style="list-style-type: none"> Minimum of 80/ fuel tank Fuel tank lid 	M	

Item No.	Technical Specification of items required including applicable standards	Mandatory	Compliance of specification offered	
10	Other Features	Manufacturers approved jack and tool kit		
		Radio – FM/MP3/CD/USB player with dot matrix multifunction display, SYNC, auxiliary audio input jack and speakers and tweeters		
		Two reflecting red warning triangles		
		Owner’s manual in English		
		Canopy		
		Body colour painted front bumper		
		Roll Bar		
		Rear Step Tow Bar		
		Nudge Bar		
		Side step		
		Bed liner		
		Power adjustable with chrome cap mirrors		
11	The availability of aftersales services through the use of an authorized dealer / agent in Malawi.	M		
	Five year service plan			
12	Warranty Full warranty of a minimum of 36 months or 100 000KM whichever comes first	M		
13	Pre-delivery PDI shall be undertaken by inspection of the manufacturer’s authorized dealer or representative in Malawi. This shall include the provision of all identification marks, reflectors, registration, etc required by the Laws of Malawi			

The detailed technical evaluation will examine the technical specification of the items offered in column d and determine or verify whether this meets the minimum specification required in column b. Bidders must complete column d or the bid will be rejected. Column c indicates whether the item is a “Mandatory” requirement by use of the letter “M”. Any item without an “M” in column c is considered non-mandatory and subject to a reasonable variation in specification or performance.